





Global Market



Personalization

- Bespoke products (3D printing technology)
- Wearable sensors



Convenience & Online shopping

- Instant delivery service
- Meal kit
- Smart cooker/Smart oven
- Smart meal planning based on stuffs in refrigerators



Health Management

- Immune
- Supplement → My Wellness Routine
- Alternative format & Enjoyable experience (Chewable, Liquid, etc.)

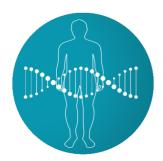


Sustainability

- Wasteless food
- Plant-based meat (meat alternatives)
- Smart packaging to minimize wastes (fresher and longer storage)
- Recipe (nose to tail eating)



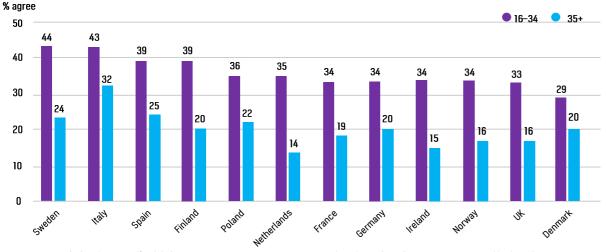
Personalization



Personalization

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Europe: have tried or would be interested in trying food/drink that 'is personalized to match my needs \(\begin{align*} \) based on diet or activity data \(\) share \(\) 16-34 vs 35+*. 2021



*taken from Mintel's Global Consumer Base: 1,000 internet users aged 16+ for each market Source: Kantar Profiles/Mintel, August 2021



Nourished prints bespoke gummy vitamins after users do an online quiz (UK)



NGX: At-home DNA kit to design shakes with specific micronutrients



Digital farms tailored to meet dietary needs of over-50s



Veri uses a wearable sensor to analyse blood glucose levels (Finland)



10+ YEARS: Tech makes personalisation more personal



Vertical gardens to provide personalised nutrients



Convenience & Online shopping



Convenience & Online shopping

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Tovala offers a smart oven and paired meal kit service



Instant Pot offers voice assistance. app- control progress and recipes



Yummly helps to plan meals with existing pantry items



Lamb & Apricot Koftas with Smoked The Sunday Roast Collection Black



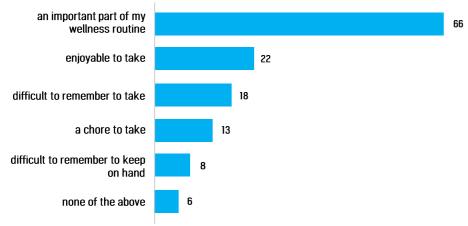
Health Management



Health Management

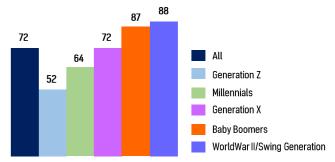
- Immune
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"Which of the following statements about vitamins, minerals, and supplements do you agree with? Please select all that apply. Vitamins, minerals, and supplements are..."

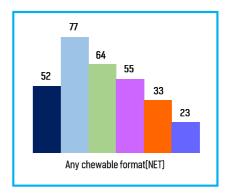


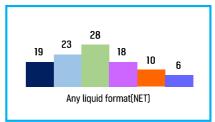
Base 1,749 internet users aged 18+ who currently take a vitamin, mineral, or supplement Source; Kantar Profiles/Mintel, June 2021

Format preferences by generation (%)



Pill/tablet (non-chewable) OR Capsule





Nets: Any chewable format: Gummy OR Bite OR Chew/soft chew OR Chewable tablet: Any liquid drink in shot format OR Liquid in spray format OR Liquid in drop format.

Source: Kantar Profiles/Mintel, June 2021



Sustainability



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TopValu Deboned Salmon cubes (Japan) Wasteless food 뼈를 발라낸 큐브 모양 냉동 어패류



Sundial Foods' bone-in chicken legs made from plants



Flinders + Co. Carbon Neutral Series Lamb Loin Chops (Australia)



Farmer Focus Organic & Free Range Toasted Lager Half Chicken (US)



Packaging solutions







규제에도 ROI가 있다

■ Return On Investment 란?

순이익 투자액

투자가 얼마나 수익성, 효율성이 있는가

■규제의 Return On Investment 란?

규제의 효과 👚 규제의 총 투자 🞩

규제가 얼마나 효과가 있는가?



Questions?

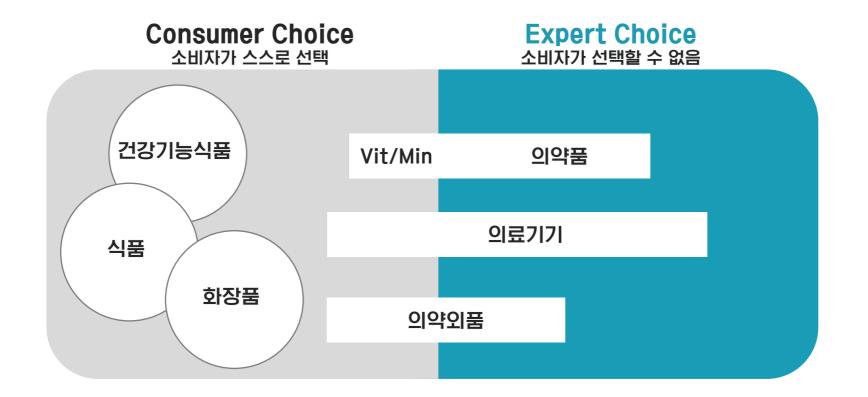
다른 나라보다



- 1. 더 '안전한 제품' 이 시장에 나와 있나?
- 2. 더 '다양한 제품' 이 시장에 나와있나?
- 3. 신제품의 '시장 진입률 및 진입속도' 가 좋은가?
- 4. '사건·사고' 가 없나?

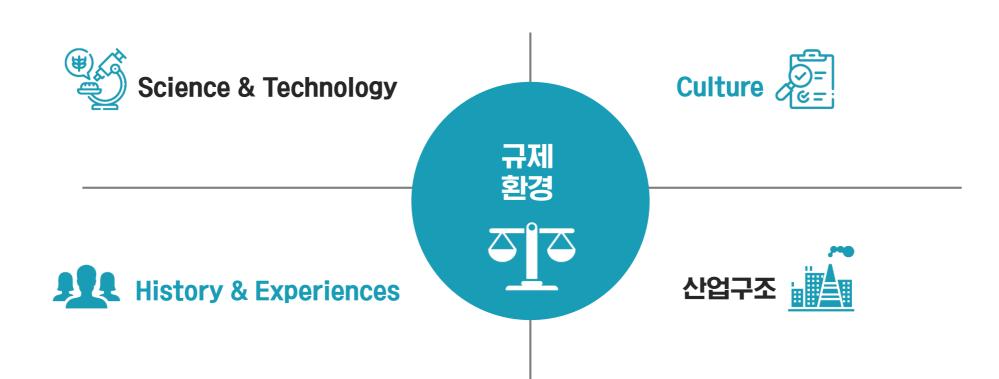


모든 것을 규제해야 할까?



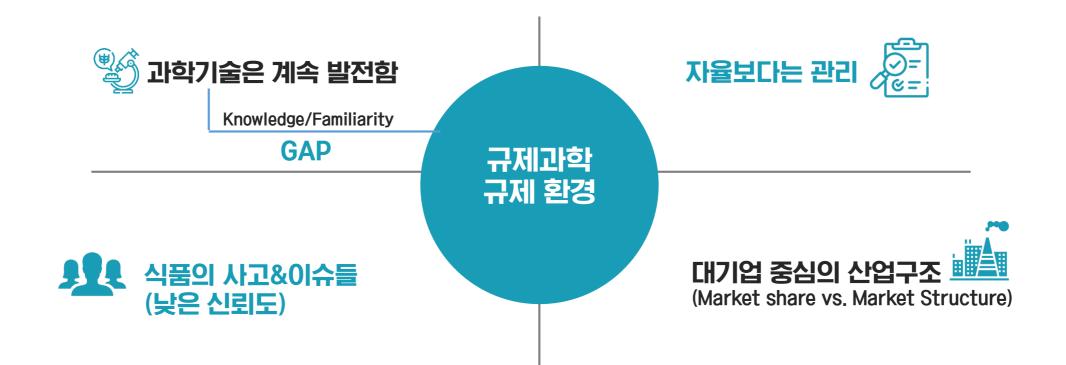


대한민국의 규제환경





대한민국의 규제환경





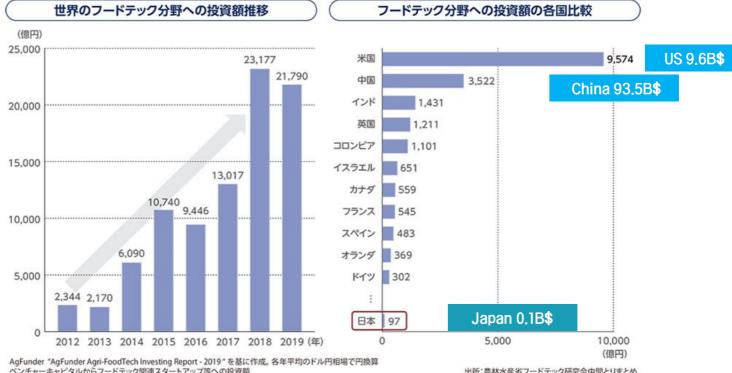




규제환경

フードテックへの投資の状況

Food technology investment ranking



ベンチャーキャピタルからフードテック関連スタートアップ等への投資額

出所:農林水産省フードテック研究会中間とりまとめ



일본 규제환경

フードテック官民協議会

COUNCIL FOR PUBLIC-PRIVATE PARTNERSHIP IN FOOD TECHNOLOGY

フードテック官民協議会の活動 協調領域の 課題解決の促進 デ市場の開拓 国内における技術基盤の確保

Activities led by the newly established department

Vitalize food and agriculture industry and business by introducing new technologies

https://www.maff.go.jp/j/kanbo/foodtech/kenkyukai.html https://foodtech-lab.jp/public_private_council/



Ensure food safety



일본 규제환경

8 areas focused in the future

作業部会のテーマ (2021年4月時点)

Food culture in 2050

30 3

Smart breeding tech.

Health food tech.

New tech. governance

2050年の 食卓の姿 スマート育種産業化

ヘルス・ フードテック 新興技術 ガバナンス

SPACE FOOD

細胞農業

昆虫ビジネス 研究開発 Plant Based Food 普及推進

SPACE FOOD

Cell culture tech for agriculture area

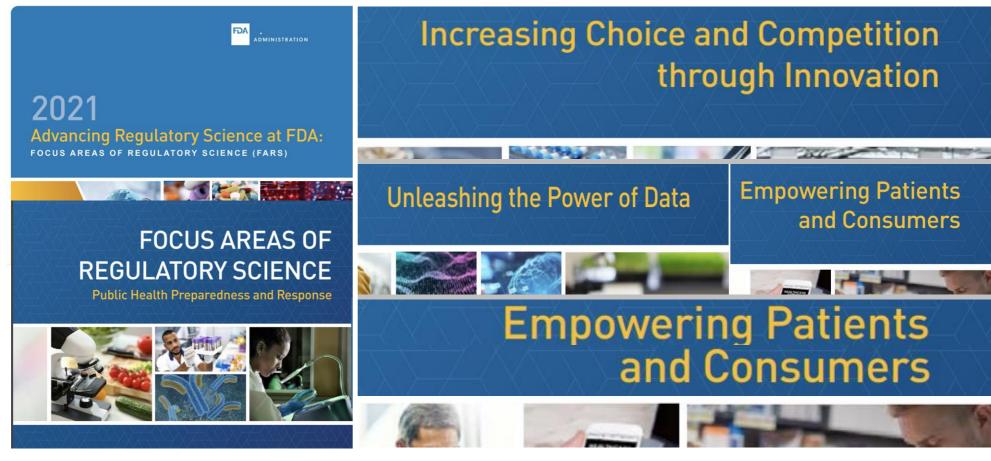
Edible insect business

Plant based FOOD

https://foodtech-lab.jp/public_private_council/



US 규제환경





EU 규제환경



The European Green Deal

May 2020 #EUGreenDeal

Moving towards a more healthy and sustainable EU food system, a corner stone of the European Green Deal



Make sure Europeans get healthy, affordable and sustainable food



Tackle climate



Protect the environment and preserve biodiversity



Fair economic return in the food chain



Increase organic farming



European Green Deal deep dive

Amway

Climate targets

The EU's climate target plan, which is the basis of all Green Deal proposals, aims to cut GHG emissions by at least 55% by 2030 (compared to 1990 levels) and become climate neutral by 2050. It is in line with the Paris Agreement objective to keep the global temperature increase to well below 2°C and try to keep it to 1.5°C.

Chemicals

A new chemicals strategy aims to reduce the risks associated with producing and using chemicals. In addition to EFSA's continuous assessment, the review of REACH in 2022 will aim to prohibit the most harmful chemicals in consumer products (including cosmetics).

Smart and Sustainable Transport

The transport sector is the EU's primary focus in the efforts to bring down greenhouse gas emissions through a cleane and modernized system across all transport modes. There are no concrete proposals on 'clean last mile' yet.

New carbon border and plastics taxes

The EU will introduce a new levy on imported goods based on their carbon content as of 2026. The objective of the Carbon Border Adjustment Mechanism (GBAM) is threefold: supporting EU emission reduction measures, preventing carbon leakage, and incentiviting other countries to join the EU's climate action efforts. Another new resource of the EU budget, a plastics tax, entered into force in January 2021. Farm to Fork Strategy (nutrition)
The Farm to Fork (F2F) Strategy sets the framework for actions to reduce GHG emissions in agriculture and promote sustainable production and supply chains, with the overarching goal of improving human health. It includes an upcoming EU-wide mandatory nutritional labeling for food

Due diligence and supply chains A new initiative on mandatory due diligence, espected later this year, will possibly impost all companies in the European supply chains through a sanction mechanism. It will aim to ensure companies sanction mechanism. It will aim to ensure companies deforestation) and do not wiolate human rights (e.g. deforestation) and do not wiolate human rights (e.g. forced of child labor).

Circular Economy Action Plan ackaging in the EU market will need to be reusable or recyclable in an economically viable way by 2030. The EU will pay special attention to reducing microplastics and using bio-based or biodegradable plastics.

Consumer protection

The new EU Consumer Agenda envisions upcoming rules on substantiating green claims (to reduce 'greenwashing') and a sustainable product policy framework (incl. mandatory sustainability labeling), which are slated for the end of this

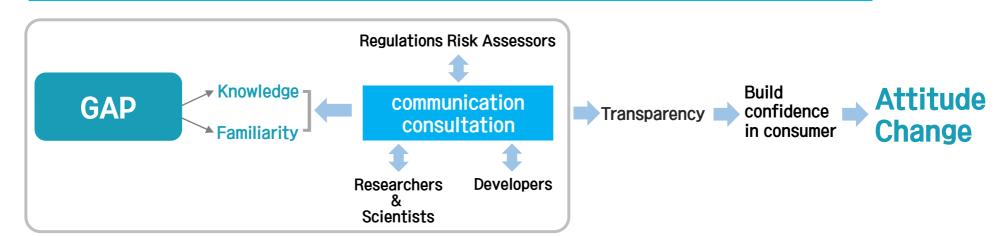
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Key Learnings & Insights

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- ▶ 관점과 관습의 변화: Food safety 관점의 관리
- ▶ New Food Technology safety, misleading, promoting health
- ► Understanding of Consumer & Empowerment
- ► Communication & Consultation
- ▶ Proactive engagement in development process
- ► Scope of Sustainability





글로벌 규제 방향



새로운 기술, 제품, Promotion -

Safety

Misleading - Efficacy - Label

More-health

→more informed choice

44 안전을 중시하되, 새로움을 막지 않음,,,

Sustainability Green-Deal

Sustainable Social Value

Broad Rage of Topics

정부의 강제적 개입 vs. 소비자 Choice vs. 소비자 Protection



규제에 대한 새로운 전제



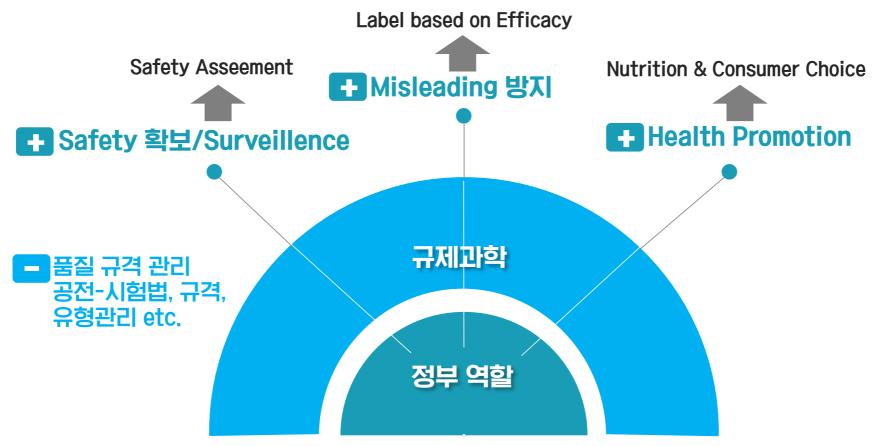
Regulatory Science is the science of developing new tools, standards, and approaches to assess the safety, efficacy, quality, and performance of some FDA-regulated products.



규제는 과학이자, 문화의 관점에서 이해되어야 한다.



정부의 역할과 규제과학





미래의 규제방향 국가의 역할





1. 정부와 민간의 역할 명확화

- 안전과 관련된 규제 vs 품질과 관련된 규제
- 범부처 과제 (sustainability)
- 중장기적 미래를 대비하기 위한 사업 (sustainability, 신기술 도입을 위한 검토 등)

2. 민관 긍정적 파트너십 정립 및 적극적 소통



- 기술 교류, 규제의 global harmonization을 위한 국내외 협력 지원 (학계, 협회, 해외기관 등)
- 합리적이고 유연한 규제 운영

3. 선제적인 연구 지원



- 합리적 규제 마련 및 관리를 위한 신기술 개발 지원 사업 (신포장재/포장기술 개발 지원 등)
- Cowork 과제 발굴 with industry



FDA 규제과학 전략계획



FDA's Nutrition Initiatives

Conclusion

- Consumers want healthier options.
- America's food industry is ripe for innovation.
- Food producers want to develop healthy options and make claims about these attributes.
- FDA supports these innovations.
- Science-based regulations and transparent labels will make it easier for consumers to understand the impact that day-to-day food choices have on their long-term health. They also make it practical for producers to compete on these features.



Better understand The new Technology

Dr Ben Smith, director at the Future Ready Food Safety Hub (FRESH), said: "A lot of this new technology is being done by the scientists in the lab. But the regulators and risk assessors, they are not scientists and need to be educated to better understand the new technology. This is often the bottleneck in regulations."

새로운 이해가 새로운 희망의 길이다



